

Esperanza Estates Homeowners' Association Board of Directors Special Meeting
Called to address Points West Environmental services contract

11/16/2023

Members present: President Dave Sielken, Vice President Kevin Welsh, Secretary Ken Lindeman, Treasurer Dean Lockwood, Tom Cooke, Gary Rautio, Debbie Ries. Members absent: Sharon Falor, Cyndie Alto .

Dave Sielken called the meeting to order at 1:00 pm.

To give our treasurer guidance for the upcoming budgeting process, a decision on a new contract for Points West Environmental, our provider for Common Area Maintenance, was required before our next board meeting.

Points West Environmental gave us two, three year, proposals to continue on with them as our Common Area Maintenance provider.

Proposal #1 has a 3% increase per year

- 2024 - \$3,250.00/mo
- 2025 - \$3,347.00/mo
- 2026 - \$3,445.00/mo

Proposal #2 had significant savings over Proposal #1

- 2024 - \$3,033.33/mo (savings of \$216.67/mo over proposal #1)
- 2025 - \$3,250.00/mo (savings of \$97.50/mo over proposal #1)
- 2026 - \$3,445.00/mo (same as proposal #1)

Kevin made a motion to accept Proposal #2. Ken seconded the motion. The board having no discussion issues, the discussion was open to the audience. Connie Scorza asked what the termination agreement consisted of. Dave Sielken responded with Section 4.3 of the agreement. It states that both parties have the right to provide a thirty (30) day written notice of cancellation of services with or without cause by letter or email. Having no more discussion items a request for vote was made. The motion carried unanimously.

Ken Lindeman motioned to adjourn. Dean Lockwood seconded the motion. The motion was approved to adjourn at 1:30 pm.