

## Bienvenidos Committee Welcomes New Neighbors

A record number of new residents has kept the Committee busy visiting our new neighbors. Please join us in welcoming a few new residents. We'll tell you about others in the next Periodico.

### **June and Jerry "Ken" Cade (Calle del Regalo)**

After living near Tyler, Texas for four years, June and Ken have made Esperanza Estates their full time home since last June. They spent over forty years in Southern California, and raised their children there. Danny, their second oldest son will be living here with them. Besides their six children, they have eleven grandchildren and twenty-one great grandchildren.

Ken's working years were spent as a gear hob machinist. In retirement he enjoys reading and watching sports. June was a bookkeeper for a grocery store while raising their large family. One of her hobbies is crocheting, and she plays the organ, piano, and electronic keyboard at their church. Both June and Ken sing special songs as a duet, also at their church.

They bought their house on Regalo, sight unseen, and are very happy to be living in this wonderful neighborhood. Their two dogs, Lucky and Smokey, both rescued, are here with them.

### **Karl and Phyllis Debertin; John and Pat Kamperschroer (Placita Nueva)**

The Debertins and Kamperschroer are co-owners of their home in Esperanza Estates, which they purchased last year from their friends Ron and Ole McLaughlin, who are now neighbors. Both couples got to know Green Valley when they visited the McLaughlins over the years. Several summers ago, Phyllis spent a week in Esperanza Estates helping Ole move into the McLaughlin's new house. She had an inspiration and called the Kamperschroers to ask if they wanted to jointly purchase the McLaughlin's old house. They did.

The two couples both live in Washington and met when Karl, John and Pat were managers at Boeing. Phyllis worked as a speech therapist and volunteers as a guardian ad litem for children.

In retirement, they are all very active and busy with a number of hobbies, including hiking, travel and golf. Karl enjoys scuba diving, especially in Mexico, where he doesn't need to wear a wet suit. Pat and Phyllis are both very talented fiber artists who work in Brazilian embroidery.

*Continued on page 7*

# Upcoming Events



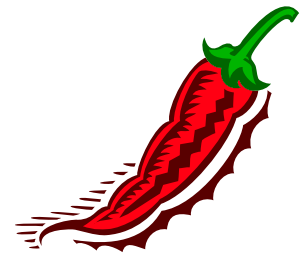
## Christmas Party Thursday, December 15th Sweet and Savory Potluck

*Bring your favorite finger food... cookies, hearty appetizers,  
mulled wine, hot apple cider*

## Chili Cook-Off

Friday, January 13th

Details to come in the Monday Morning Memo



## EE Auction

Friday, January 20th • Refreshments available

See article on page 6 for details



### Board Meetings

Dec. 19

Annual Meeting: January 16

Feb. 20 • March 20 • April 17

May 22 • June 19

1:00 p.m., Sunset Ramada

No Board Meetings during July & August

Board member list & meeting minutes  
available at <http://esperanzaestates.net>

Esperanza Estates Homeowners Association  
P.O. Box 181, Green Valley, AZ 85622-0181

### In Memoriam

RANDY ACHER  
1221 Calle Excelso  
October 6

CLIFF SKOGSTRUM  
1173 Calle Excelso  
September 27

DOUG WEBBER  
931 W. Circulo Napa  
October 20

GAIL CHELSETH  
775 Calle del Regalo  
November 14

## Welcome New Owners

*James and Thea Bishop  
746 Ensalmó*

*Karl and Phyllis Debertin  
645 Nueva*

*Terry Golden  
630 Nueva*

*Ken and June Cade  
861 Regalo*

*Lynda Erickson  
1208 Norte*

*Nancy and Ray Ferguson  
1160 Norte*

*Carter Burnet  
870 Calma*

*Pat Springman and Dale Howard  
159 Holgado*

*Eugene and Donna Green  
1154 Excelso*

*David and Zell Higgins  
1060 Excelso*

*Sueanna Gibson and Jeannette Henson  
1031 Regalo*

*Rod and Mary Harp  
261 Napa*

*George Burridge  
830 Calma*

*Sheila Hysell  
600 Nueva*

*Lawrence and Shirley Ferguson  
732 Nueva*

## EE Name Badges Available

Name badges for Ramada gatherings are available for \$6.00 each. If you would like to order a badge, contact Melodye Cooke: 336-8844 or melodye1@cox.net. If you've lost your magnet, replacements are available for \$1.

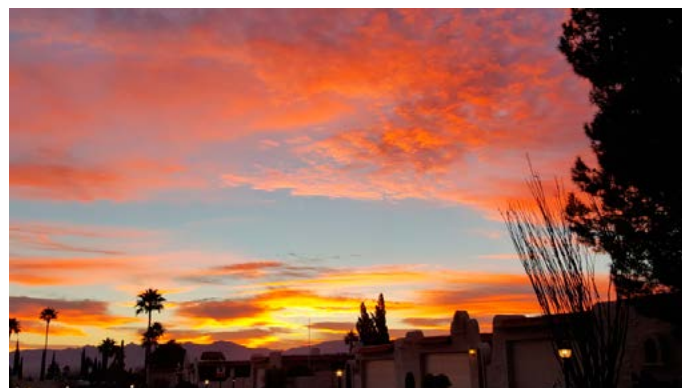
## Short-Term Home Rentals

*By Ben Sheffield*

On May 13, one of the featured headlines in the Arizona Daily Star was: "AZ bars limits on short-term home rentals."

At a legislative update seminar sponsored by GVC on November 3, featuring Carolyn Goldschmidt, an Arizona HOA attorney, which Eric Ellingson, Joan Moreaux and Ben Sheffield attended, the question of how this new law affected Planned Communities such as Esperanza Estates was asked. The short answer is that it does not. As long as our CC&Rs have a rental policy, we are not subject to the new law. The legislation applies only to municipalities.

You can find our rental policies on pages 16 and 17 of our CC&Rs, with particular emphasis on sections 9.12.4 and 9.12.5. Section 9.12.4 states: "No Lot may be leased for use as a hotel/motel or for transient purposes, which is defined as a period of less than thirty days." Section 9.12.5 states: "To assure that the Lot is occupied by a single-family, no Owner shall occupy his/her residence and rent out a portion to any other person or family. Owners shall only lease their Lots to a single family."



*Thanks to Cheri Day for this beautiful photo of an EE sunrise.*

# Meet the EEHOA Board Candidates

Okay, don't groan or pull the covers up over your head, but there's another election coming up. Each year at the EEHOA's annual meeting in January, homeowners elect three directors who serve for a three-year term.

These unpaid volunteers have stepped up to help make our community the attractive and vibrant place it is. It's not an easy job, but they are willing to put in the time and effort to do what needs to be done. What would we do without them?

Incumbent board member Ben Sheffield, has chosen not to stand for re-election, but he deserves our thanks for the many years he has devoted to EE and for his many accomplishments. An EE resident since 1993, Ben has worked on all of the major construction projects around EE, including the removal of the defunct putting green, building the original Ramada kitchen and the restrooms and storage areas at the pool. Most recently he headed up the construction of the restrooms and the new storage facility at the courts, and the installation of solar coils on the Ramada roof. In addition to wielding a hammer for the HOA, he also wielded a gavel, serving on the Board as President and Secretary.

Currently, there are three candidates for the three open positions: Kris Bean, Tom Cooke and Dave Sielken. The following statements are intended to give you some insight into their views on our community and the skills they can bring to the board.

## Kris Bean



Old growth trees and timeless Spanish Mission architecture drew us to EE. Great neighbors made us love living here. Arriving from Kansas in late October of 2011, my husband Del and I were welcomed at the Halloween Party and quickly found this a friendly and active neighborhood.

I've enjoyed time with the artisans, the gardeners, hospitality, enhancement and aqua exercisers. I've written the minutes of the annual meeting, attended board meetings, and contributed items, errata, and humor to the Monday Morning Memo.

This neighborhood truly benefits from its volunteer HOA board. The members of the board keep communication lines open between neighbors. The volunteer board saves us a hefty management fee, but more importantly, they balance the residents' needs for individual expression with the regulations needed to maintain our development's unique character.

I'd like to help continue that tradition. I don't imagine myself to be any more qualified than any other resident in our 350 home association. I'm running for the board because I believe that everyone who benefits from the work of others, should take a turn at governance. Should I be elected, I'm trusting that my sense of humor and ability see and argue more than one side of a question will carry me through.

*Continued on next page*



## Tom Cooke



I've been a resident of Esperanza Estates since 2000, and have served on our Board for several years. I believe the Board is progressive and has accomplished a great deal over the past few years in keeping our neighborhood well maintained and moving forward without an increase in our dues, and has been able to continue with improvements like the the recent storage building. I want to continue this trend.

I have been active in our Green Valley community as president of the White Elephant, Vice Chairman of the Community Water Company, and on the boards of the Community Performance Arts Center and the Valle Verde Rotary Club. But my number one objective is to keep Esperanza Estates the premier neighborhood in Green Valley, and want to work to that end.

## Dave Sielken



I have enjoyed serving on the EE Board in an interim capacity for the last eighteen months. I have learned a lot about the workings of this body and hopefully have made some contributions to the overall process.

My Board responsibilities have come to include Capital Projects where I am the lead. Capital Projects now has charge of new constructions and major maintenance of existing facilities. This will include a new monument to be built in Flag Park and quad driveway repair.

My professional background includes various business management team roles; some of which included capital construction oversight as well as cost responsibility.

As nine-year homeowners and three-year residents of EE, my wife, Linda, and I have seen many changes and upgrades, largely brought about through the efforts of the residents. It is this spirit of giving and teamwork that I would like to support.

There are things to be done over the next three years and if elected for this term I will do my best to bring perspective and creativity to the tasks at hand. The end goal will always be to maintain and improve the quality of life in EE.



*Wonderful supermoon photos captured by Marian Mundale (left) and Cheri Day (above).*

# Enhancement Update

*By Barb McCalpin*

Where do I start? The Enhancement Team usually eases into action, but we've gotten off to a running start this year. Our new storage facility (which we nicknamed "1195" after its address) is now complete. We spent several days moving in, organizing, pricing and sorting donated items. We were very happy that so many of our EE residents dropped by our Open House on Sunday, November 13. We are already putting the space to good use.

Our ramada and all of the furniture is newly scrubbed and cleaned. The Team sponsored a clean-up day on Thursday, November 17. Since we had a good turnout of workers, we were able to complete the whole process in a couple of hours. The furniture movers, sweepers, power washers, and bucket brigade all did a great job! Thanks!

We gained some valuable insight into the functioning of auctions when we worked at G&J Auctions inaugural sale on Monday, November 7. Representatives from the Enhancement Team sold drinks and snacks to the auction goers, earning some dollars to add to our treasury. It was fun and fascinating to see the whole process in action. Now we're looking forward to having our very own auction in January. See additional articles in this Periodico about the auction and more upcoming events. Christmas decorations will be up in our common areas before you know it! If you would like to help, call Barb McCalpin (867-8067) for more information.

## First Ever EE Auction

The Enhancement Team is gearing up for EE's very first live auction, to be held on Friday, January 20th at the Ramada. EE residents Gary and Joan Lee of G&J Auctions, who are EE residents are co-sponsoring the event. Viewing of items will take place between noon and 1:00 p.m., with the auction beginning at 1:00.



Enhancement is soliciting items to be auctioned, in particular any high end items, although smaller ones may be combined into one lot. If you have items to donate, or questions, comments and suggestions, call Jackie Rautio (269-7864), Linda Sielken (908-240-1887) or Barb McCalpin (867-3307). If you have a large item that needs transporting, you may call any of the above people, or try Marian Mundale (625-2238).

We expect this to be a really fun event! Please come even if you don't plan on bidding. Refreshments will be available. All proceeds will go to Enhancement for improvements to our community.

### **Paula Elder (S. Circulo Napa)**

It's been just a few weeks since Paula moved into her beautiful Napa home, but it looks like she's been here for months. The bird feeders are out, and the avian population has already discovered another continuous food source in the community.

Paula was born in Michigan, but moved to Beaverton, Oregon when she was eight years old. After renting in Green Valley last winter, she decided to "live on the wild side" and move here full time. She has some plans in the next few months to plant a couple of fruit trees and do some other landscaping.

After working for Willamette Industries as an accountant for twenty-five years, she retired and cared for her mother who was ill for some time. Paula enjoys both reading and golf. She's a little rusty on the latter, not having picked up a golf club in fifteen years, but she looks forward to enjoying the game again soon.

Sharing her home is Rosa, a Dachshund/Miniature Pinscher mix, a rescue from a California shelter three years ago. Be sure and say hi if you see them on their walks or wave as Paula tools by in her yellow VW Beetle Convertible.

### **Terry Golden (Placita Nueva)**

Terry just moved into her beautifully remodeled home in late September. She is no stranger to Arizona, however, having lived in the state the past twenty years. Most of that time she was in the Tucson area, and most recently lived in Las Campanas here in Green Valley. She already is very enthusiastic about her new EE neighborhood.

Terry hails from Chicago originally, but has also lived in Pennsylvania, Wisconsin, and Indiana. Her early career was as a dance instructor, and that evolved into teaching physical fitness. She has enjoyed many years volunteering, including hospice work at TMC in Tucson. In Green Valley she's privately worked as a certified care giver, but is now semi-retired.

As a hobby, Terry enjoys doing abstract art, using acrylics, and embellishing her paintings. However, she modestly claims she's not willing to call herself an artist.

Her significant other, Nick Clement, a beauty salon owner in Sahuarita lives two doors down from her on Nueva. Terry has 2 daughters, both living in the Chicago area.

### **Gene and Donna Green (Calle Excelso)**

The Greens are new to Esperanza Estates, but not to Green Valley. They have owned a home in Portillo Ridge for 12 years, and they now have it on the market. Like many of us who have moved here, they were ready to downsize. The friendly people and interesting architecture attracted them to this community.

Gene and Donna enjoy ballroom dancing, met at a dance studio, and have been married for fifteen years. Gypsy, their mini-pin mix, a rescue dog, has shared their home for ten years.

Donna is from the Bellevue, Washington area and enjoyed a career as a middle school teacher, in language arts and history, coaching, and some special ed. She continues to substitute in 3rd to 8th grades at Continental School District. One day a week she teaches Special Ed at Montessori School. Donna truly loved her career and lights up when talking about it.

Gene is from Mt. Home, Idaho, and spent 9 years in the Navy. He retired from Hanford Nuclear Facility after twenty-five years. He has also enjoyed many years in the entertainment business, singing in various genres, including with a country group, background dinner type music at restaurants, and special events.



# Pizza Party





# The Holiday Elves Are Back

No “Bah Humbug” heard here. EE has a long-standing tradition of decorating our lamp posts for the holiday season from Thanksgiving to New Years.

To all our new residents, if you are unsure on how to proceed and want to do your own, please call the Enhancement Elves for free advice. To the rest of you, if you don't have the time, or the energy, or you aren't here during the holidays, you can enlist the aid of the Elves. They will do your decorating for a mere \$10 if you have the decorations or \$15 if you don't. If you need the electrical plug-in to go in the socket in your post, the charge is an additional \$2.00, but the adapter then becomes yours. The charge includes both putting up and removing the decorations. The Elves start right after Thanksgiving and the deadline for requesting this service is December 15, so if you want the Elves to work their magic at your lamp post, call Jackie Rautio at 269-7864. They do extremely nice work.



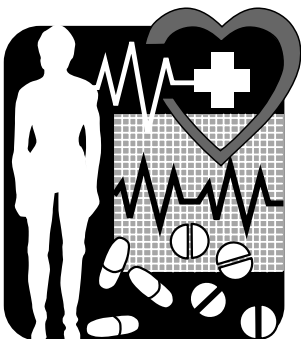
## Medical Services Without Leaving Your Home

*By Kris Bean*

Feeling “not so hot”? Nothing earth-shattering, but maybe a virus or the flu? Or maybe a mysterious rash has appeared. Getting an appointment with your doctor may take some time, but you're not sure a trip to urgent care is warranted.

Your insurer may have a 24-7 Nurse Practitioner hotline for their customers. Tricare, Blue Cross Blue Shield of Arizona, AARP United Healthcare, Humana, and Caremore are some of the area insurers with this service available. You'll need to give them information for identification and health information to aid in accurate diagnosis and treatment advice. You'll be given home treatment information, changes to be aware of, and advice about what symptoms would warrant a doctor or urgent care visit.

It's a win-win situation for you and the insurance company. You save time and, depending upon your insurance plan, perhaps even money. The insurance company saves money on non-emergency services.



When a face-to-face examination is required, but transportation or mobility are problems, there's another alternative in Green Valley. Green Valley Fire District Fire-Based Urgent Medical Services can help with a non-emergency Nurse Practitioner home visit. No lights. No sirens. Just a scheduled visit for home care. Nurses are available from 8 a.m. until 5 p.m. Monday through Friday. Phone 520-428-0550 to arrange a visit. Minor back pain, stitches, wound care, and mild respiratory infections are common ailments treated without doctor or emergency room visits.

# Taco Bar Party



*More photos on next page*





## Storage Building Grand Opening







## Absolute Home Services

*For your peace of mind while you're away*

**Home check • Maintenance  
Handyman Services • References  
Long-time EE Resident**

**Call Joe Vitello**  
Res.: (520) 625-1404 Cell: (520) 241-9525

## House Painting Interior/Exterior 9 Years Experience



## Window Washing Inside & Out Including screens



**Ms. Lou Kifer**  
*Sole Proprietor  
Work Independently*

**Free Estimates Insured**  
**Local references upon request**

**610-850-2206**  
**[loukiferalaska@yahoo.com](mailto:loukiferalaska@yahoo.com)**

## Show your pride in EE

The EE Gardeners are selling these license plates for \$10.00 each. A great way to show your pride in EE wherever you go. To order a plate, contact Cynthia Surprise at 857-209-1978 or [cjsurprise@verizon.net](mailto:cjsurprise@verizon.net).



**520-906-5500**

### LONNIE BORGMANN BROKER/OWNER

921 Circulo Napa  
Green Valley, AZ 85614  
Email: [lonnieb1@cox.net](mailto:lonnieb1@cox.net)  
[www.LonnieBorgmann.com](http://www.LonnieBorgmann.com)



**Over 25 years real estate experience working for YOU.  
Interview me if you are selling your home or buying  
another home.**

2007-2010 Director of Green Valley Board of Realtors®  
Member of Green Valley Chamber of Commerce  
Esperanza Estates homeowner  
Green Valley/Sahuarita & Tucson Multiple Listing Service



**MLS**

**Live Your Dream Now!**

### Borgmann Real Estate Group

### CURRENT LISTINGS

5047 S. GLORIA VIEW COURT, \$310,000  
2051 SQ FT, 3 BEDROOM, 2 BATH, DEN  
15,000 SQ FT LOT WITH 180 DEGREE  
UNOBSTRUCTED VIEW OF THE MOUNTAINS.  
POOL, GRANITE APPLIANCES,  
JACUZZI TUB, STEAM SHOWER.

1167 W. CIRCULO DEL SUR, \$178,500  
1452 SQ FT, 2 BEDROOM, 2 BATH  
WONDERFUL CORNER HOME  
WITH GREAT MOUNTAIN VIEWS.  
FLOWERED COURTYARDS, LARGE COZY  
FAMILY ROOM WITH FIREPLACE,  
SALTILLO & CERAMIC TILED FLOORS,  
WOODEN SLIDING DOORS,  
PLANTATION SHUTTERS.

**I am an ethical experienced professional  
real estate broker  
specializing in the Green Valley area market.  
Call me to represent  
your interests in your next transaction.**

# Your Decorating Dilemmas Solved

By Linda Hoy

**T**his is the first in a series of articles designed to address your decorating questions. Linda Hoy, an EE homeowner, has a degree in interior design and a background in art. She has worked at a gallery in Tubac, was a designer at New West Design, is a docent at the Tucson Museum of Art, and is a vendor at Gather: A Vintage Market in Tucson. Linda will answer your decorating questions sent to the Periodico.

**Question:** What is the difference between an interior designer and an interior decorator?

**Answer:** These two professions are often mistaken for being the same, but they are not. Knowing the differences may help you decide whom to consult with your projects.

The first difference is education. Designers study for two to four years to earn a degree in interior design. Decorators do not need this educational background.

A second difference is their credentials. Some states require an individual to pass a test before being able to call themselves a designer. However, there is no national program, and most states don't require the test. There is no testing requirement for decorators.

There are also important differences between what designers and decorators do, and knowing the difference can help you decide which professional can best help you with your project.

Designers can help you with spatial plans and renovations in order to make your interior space more functional. They often work with architects and contractors in addition to their clients. They'll draw up a plan to enhance the function of your space, not just its look. Designers can advise you on furniture selection and placement and on finishes.

Decorators focus more on the surface look of the space they are working on. They can help you decide on a style and purchase furniture and accessories. They often work with upholsterers and window coverings professionals. Both designers and decorators can advise you on color selection.

So, in deciding if you should hire a designer or a decorator consider what you are trying to accomplish. If your project involves structural changes like moving a wall or adding a window, you'll likely want a designer who may work with an interior architect or contractor. Similarly, if you want to rearrange your furniture so a room can serve a dual purpose, for example creating an efficient and attractive office space in the living room, a designer may be the best professional to call. If your plan is simply to improve your home's aesthetics by choosing new fabric, selecting paint colors or adding the right decorative touches, a decorator may easily fill the bill.

In the last decade or so, "interior staging" has become a field unto itself. Some interior stagers have had some training and courses but others have not. Stagers help homeowners or realtors freshen up the look of a home before it goes onto the market. They will generally try to stage your home using items you already have. They can be especially helpful in helping you decide which items should be removed from view so the house presents a less cluttered and less personalized look to potential buyers,



EE Artisans toured the Westward Movement exhibition at the Tucson Museum of Art with docent Linda Hoy.

## WANTED

RETIRED COUPLE SEEKING  
TO PURCHASE HOME  
IN ESPERANZA ESTATES  
WILL PAY CASH  
CALL BOB @ 520-490-8854  
Or email tattletalk@hotmail.com

Please consider your Periodico advertisers when you're looking for services. They make it possible for us to bring you such a high quality newsletter.

### ***Just Listed in Esperanza Estates***

**A unique community in the heart of Green Valley**

- ***782 W. Calle Del Regalo—Large move-in ready townhome with woodburning fireplace; private front & rear patios—offered at \$164,900***
- ***271 S. Circulo Napa—Wonderful mountain views from east facing rear patio and great sunset views from front patio. Move-in ready—offered at \$154,900***

**May I help you sell your home?**

***Call Tom Dewey.....then Call it SOLD!***

**For professional assistance, contact:**  
**Tom Dewey, Realtor**  
**Multi-Million Dollar Producer**  
**520-275-9937 cell phone**  
**tdeweysellshomes@yahoo.com**

**Coldwell Banker Residential Brokerage**  
**180 W. Continental, Suite 100**  
**Green Valley, AZ 85614**





# Huh?

By Kris Bean

Trying to make yourself understood? Slowing the speed of your speech can make a difference.

We write with spaces between words but we seldom speak that way. Our brains listen to the sounds as they pile onto each other, hold them in memory, sort them out into words and phrases, and absorb them as understandable language. It's a lot of mental processing in a short time.

A person with a high frequency hearing loss has a more complex task. Sounds like "s" "sh" "th" "ch" "z" "j" "g" and "x" may be out of range even with a hearing device. Now the listener has to listen, remember what was heard, and add the missing sounds before the speech makes sense. Much more difficult.

When the rate of speech slows, and the words are separated, the task gets easier. A speaker may feel uncomfortable with this at first, but with a little practice it can sound natural.

Other suggestions for better communication:

- Make sure you have the complete attention of the listener.

- Reduce background noise. (That's what the "Mute" button is for.)

- Get close to your listener and speak when you are face to face.

- Lower your pitch a bit, if you have a high voice.

- Increase speech loudness a bit in noisy environments.

- Add rugs and drapes to a room to reduce echoes.

- Save the important conversations for one-on-one.

## Write what you know...

It's been said that successful writers write about what they know. Is there a particular area that you know and love? Cooking, antiques, Southwestern art, consignment shops, hiking, restaurants? The Periodico is always looking for articles and we invite you to consider submitting one. To suggest an article, contact Cynthia: 857-209-1978, [cjsurprise@verizon.net](mailto:cjsurprise@verizon.net).

 Heating & Cooling Products  	<b>Scott Guerin Heating &amp; Cooling</b> <b>520-648-2504</b> Sales Service Installation		<b>Special Pricing</b>
	Air Conditioners Heat Pumps Mini Splits	Furnaces Duct Cleaning Service/Repair <div>FREE ESTIMATES</div> Affordable, Professional Heating & Cooling	 
<b>THE WEATHER IS CHANGING, WE WANT TO KEEP YOU COMFORTABLE</b>			

## Periodico Staff & Advertising

Designer/Publisher/Advertising Contact:

Denise Roessle

399-3312, droessle@mac.com

Editor: Cynthia Surprise

857-209-1978, cjsurprise@verizon.net

Contributing Writers: Linda Hoy,

Cynthia Surprise

Electronic Distribution\*: Craig Surprise

Print Delivery: Jane Ellingson

Proofreading: Craig Surprise

*\*To receive your Periodico electronically (and/or the Monday Morning Memo), please send your email address to Craig Surprise at ee-webmaster@msn.com.*

*If you do not have a computer and would like to receive a printed copy of the Periodico, contact Denise at 399-3312.*

Are you a business owner? The Periodico is an excellent way to promote yourself to your neighbors! As a homeowner, have you done business with a company that provided reliable, high quality service? Ask them to consider placing an ad in the Periodico.



LANDSCAPING SERVICES INCLUDE:

- Landscape Design
- Initial Clean-up
- Tree Removal or Trimming
- Irrigation Install & Repairs
- Decorative Gravel & Sod Installation
- Weed Control
- Follow-up Maintenance available

## AMERICAN LANDSCAPING & HANDYMAN

HANDYMAN SERVICES INCLUDE:

- Electrical
- Plumbing
- Painting
- Flooring
- Drywall Install or Repair
- Roofing
- Custom Flagstone
- Carpentry

**KEN WAISANEN**

520-822-8986 or 520-305-7518 (cell)

**AFFORDABLE RATES • 20+ YEARS EXPERIENCE**

Senior Citizen / Military Discounts 10%

Free Estimates • References Available

NEW RATES: Five issues = one season/year  
September, November, January, March and May

3 issues

5 issues

1/2 Page

\$90

\$125

1/3 Page

\$60

\$100

1/4 Page

\$45

\$65

Bus. Card

\$35

\$50

*The EE HOA Board of Directors, Committee Chairs, Periodico staff, and other personnel are not responsible for the business credentials of those that advertise in the Periodico. It is the responsibility of each homeowner interested in a service to verify credentials and seek references.*

For additional information, contact:

Denise Roessle, 399-3312, droessle@mac.com

## Help us reach everyone in EE...

Do you have a neighbor who isn't receiving the Periodico because they don't have a computer? Please let us know — Denise Roessle, 399-3312, droessle@mac.com — and we will add them to our printed copy delivery list. Or offer to pick up a copy for them at the Ramada.